

Message Text

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ACTION EB-07

INFO OCT-01 EA-07 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 FAA-00 SS-15 NSC-05 L-03 PRS-01

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FM AMEMBASSY JAKARTA

TO SECSTATE WASHDC IMMEDIATE 4032

LIMITED OFFICIAL USE JAKARTA 5385

EO 11652: NA

TAGS: EAIR ID

SUBJECT: CIVAIR: NEGOTIATIONS

REF: (A) STATE 99109 (B) STATE 98038

1. AMBASSADOR SAW KARDONO 10:00 AM APRIL 25, TO PRESENT LETTER TO SALIM (REF B) AND DISCUSS INTERIM PAN AM SCHEDULE (REF A).

2. AMBASSADOR STRESSED US HAS MADE SUBSTANTIAL CONCESSIONS - LIMITATION ON FIFTH FREEDOM RIGHTS, ALL CARGO SERVICE, OFFER ASSIST PAN AM ENTER US MARKET, ETC., AND THAT GARUDA STANDS TO GAIN VALUABLE RIGHTS ON LUCRATIVE ROUTE TO LOS ANGELES. WE BELIEVE BASIS FOR AGREEMENT NOW EXISTS. SINCE SALIM OUT OF TOWN, AMBASSADOR CONTINUED, WE UNDERSTAND IT MIGHT TAKE A FEW DAYS TO OBTAIN GOI RESPONSE TO OUR LATEST OFFER. IMMEDIATE PROBLEM WAS TO AGREE ON WHAT PAN AM COULD DO IN MEANTIME. AMBASSADOR OUTLINED ALTERNATIVES REF A, AND IN ADDITION (AFTER CONSULTATION LOCAL PAN AM REP JOHNSON) SUGGESTED POSSIBILITY IMPLEMENTING FIRST WEEK OF NEW PAN AM SCHEDULE, ON ASSUMPTION SALIM RESPONSE WOULD BE FORTHCOMING WITHIN ONE WEEK.

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3. KARDONO PROMISED RELAY LETTER TO SALIM, AND ASKED

TO SEE JOHNSON TO DISCUSS DETAILS OF INTERIM SCHEDULE ALTERNATIVES. WE INFORMED JOHNSON OF CONVERSATION AND HE WENT DOWN IMMEDIATELY TO SEE KARDONO. JOHNSON WILL REPORT ASAP DIRECT TO PAN AM HEADQUARTERS.

4. RE REF A PARA 3, THROUGHOUT THESE DISCUSSIONS HERE WE HAVE BEEN IN TOUCH WITH DEPARTMENT OF FOREIGN AFFAIRS (DIRECTOR FEDERAL ECONOMIC AFFAIRS ARIFIN) AND GENERAL SUJONO HUMARDAMI WHO IS CLOSE TO PRESIDENT AND WHO TAKES SPECIAL INTEREST IN CIVIL AVIATION. OUR READING IS THAT SALIM AND PRESIDENT WIWEKO OF GARDUDA ARE IN CONTROL ON THIS MATTER AND THAT NOTHING WOULD BE GAINED BY ATTEMPTING TO SHIFT NEGOTIATIONS TO ANOTHER FORUM. SALIM APPEARS TO HAVE PRESIDENT'S SUPPORT AND TO REFLECT NEW INDONESIAN PUSH FOR "EQUALITY" WITH DEVELOPED WORLD. OTHER NATIONS, INCLUDING JAPAN, ARE FEELING SAME PRESSURES.

5. JOHNSON HAS JUST ADVISED US THAT (AD REFERENDUM TO HIS HEADQUARTERS) HE AND KARDONO HAVE AGREED PAN AM WILL CONTINUE ON INTERIM BASIS WITH TWO OF FOUR FLIGHTS ON PRESENT SCHEDULE , AS PER FIRST SENTENCE REF A. NEWSOM

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